

Campagne d'emplois 2026 RECRUTEMENT LRU

Composante (UFR, Ecole, Institut)							
Nom :		IAE					
Localisation géographique du poste :		AIX EN PROVENCE / PUYRICARD					
Identification du poste à pourvoir							
Discipline (section CNU, discipline second degré ou autre)							
Type de contrat		☒ CDD			☐ CDI		
Type de recrutement		☐ Enseignant ☐ Chercheur ☒ Enseignant-chercheur ☐ Autre (préciser)					
Date prévisionnelle de prise de fonction :		01/12/2026					
Durée du contrat :		3 ans					
Quotité :		100 %					
N° poste national (tableau campagne emploi 2026) :							
N° poste SIHAM (tableau campagne emploi 2026) :							
Niveau de recrutement							
Equivalent enseignant-chercheur				Equivalent second degré			
PR		MCF		PRAG		PRCE	
2 ^{ème} classe	☐	Classe normale	X	Classe normale	☐	Classe normale	☐
1 ^{ère} classe	☐						
Classe exceptionnelle	☐	Hors classe	☐	Hors classe	☐	Hors-classe	☐
INM : 698		IB : 848		INM :		IB :	

PROFIL	
Profil court du poste :	
Enseignant Chercheur en Science de gestion	
Profil court du poste traduit en anglais :	
Lecturer and researcher in management sciences	

Enseignement (le cas échéant)	
Département d'enseignement :	IAE Aix-Marseille
Nom du directeur / de la directrice du département :	Ariel MENDEZ
Tél :	+33 (0) 4 13 94 27 00
e-mail :	ariel.mendez@univ-amu.fr
Recherche (le cas échéant)	
Nom du laboratoire (acronyme) :	CERGAM
Code unité (ex. UMR 1234) :	UR4225
Nom du directeur / de la directrice de laboratoire :	Aurélie Hemonnet Goujot
Tél :	04 13 94 26 70
e-mail :	aurelie.hemonnet@univ-amu.fr

Profil détaillé**General considerations:**

The successful candidate will join Aix-Marseille Université (AMU), the largest French-speaking multidisciplinary university. It has 80,000 students and nearly 8,000 staff across five large campuses that meet international standards. The A*Midex University Foundation, the holder of the IDEX, contributes to the development of a world-class, interdisciplinary higher education and research cluster. Recognised as a "research-intensive university", AMU houses 122 research facilities linked to major national research organisations.

The successful applicant will fulfil their teaching duties at IAE Aix-Marseille and be affiliated with CERGAM for research activities. They will contribute to and participate in collaborative research projects and associated teaching in any field of Management Science. Research themes must align with those developed within at least one of the CERGAM research areas. The successful candidate will have published (or demonstrate the potential to publish) high-quality research contributions in distinguished national and international journals and at conferences. They will actively participate in IAE pedagogical projects and embrace an international orientation in research. They will also be capable of communicating their research findings and conducting courses in English. They will benefit from the support and guidance of the IAE and CERGAM teams, as well as an intellectually stimulating research and teaching environment in which to advance their career.

Teaching:

The successful candidate is expected to teach M1 and M2 courses, as well as executive education and MBA courses in Management Science (Marketing, Information Systems, Strategy, Human Resource Management) at IAE Aix-Marseille. The teaching position is open to candidates with a strong profile, regardless of their area of expertise.

IAE Aix-Marseille is implementing a strategy relating to two ambitious projects:

- Developing the entrepreneurship-as-a-pedagogical model: the I3 lab is initiating a distinctive and relevant pedagogical approach to developing the skills of the future. This in-depth pedagogical initiative develops students' situational intelligence — the ability to react to uncertain situations — based on the specific characteristics of the context. This initiative emerged from an intrapreneurial project involving three university departments, five administrative staff and two alumni.
- Empowering humanistic leadership: The IAE aims to expose students to three types of diversity – international, disciplinary and social – through humanitarian action to develop their emotional intelligence.

These projects aim to develop students and better prepare them for VUCA environments. They foster situational intelligence, autonomy, critical analysis, collective intelligence and agility.

Due to the IAE's strong international focus, international accreditations, and bilingual degree programmes, the recruited person is expected to deliver courses in English.

To support new recruits in their careers and professional development, the IAE provides a mentorship programme and individual coaching sessions. The school also participates in the ITP programme alongside institutions such as CEIBS, LBS, Vlerick and HEC, which aims to enhance the pedagogical talents of its faculty.

Administrative tasks:

Responsibility for a programme may be shared. This involves managing a team of international lecturers, overseeing the pedagogical content and coherence of the master's programme, recruiting students, participating in fairs, organising personalised student programmes and coaching students for their future careers. Programmes at the IAE are supported by efficient and substantial administrative resources to reduce faculty workload. Other administrative tasks may also be related to grant programme development.

Research:

The successful candidates will develop their research within CERGAM (UR 4225), a research unit in Management Science affiliated with Aix-Marseille University (AMU), and Toulon University with over 200 members, including nearly 70 doctoral students. CERGAM is organized into five research areas: 1) Entrepreneurship, Information, Internationalization (E2i); 2) Finance, Accounting, Control; 3) Public Management; 4) Marketing and Management of Services; and 5) Strategy and Human Resource Management. CERGAM is currently one of the largest management research centers in France, making it possible to bring together various disciplines in management sciences, different theoretical foundations, and complementary methodological approaches to understand contemporary public and private organizations in their complexity.

The recruited person will be expected to conduct cutting-edge research within one of the CERGAM axes and actively contribute to the scientific community within the team, laboratory and university. Their research themes

must align with those developed within at least one of the CERGAM research axes. We also expect the selected candidate to:

- Actively submit and publish high-quality research contributions in distinguished national and international journals and conferences. We also consider a broad range of research impact measures, encompassing qualitative indicators that influence policy and practice, in line with AMU's commitment to the DORA Declaration ([sfdora.org](https://www.sfdora.org)). These elements will be assessed based on the experience of the candidate.
- Embrace an international orientation in research, be able to communicate their research in english, and ideally develop collaborations with scholars from foreign universities.
- Have the ability to collaborate within a team, contribute to a supportive and intellectually stimulating research environment, and demonstrate excellent communication and presentation skills to effectively disseminate research findings.
- Demonstrate mastery in innovative methodological skills, both quantitative and qualitative.
- Have experience in securing and managing research funding contracts with companies and/or public institutions (ex. ANR, EU research projects) is highly valued. Contributions to collective scientific life (e.g., establishing a Chair, involvement in laboratory management and roles related to research) will also be valued.

The laboratory maintains a vibrant research environment at MEGA (Aix-en-Provence) by regularly hosting a wide range of research seminars and workshops that provide opportunities for scholars to present their work and receive constructive feedback (see the [CERGAM Agenda](#)). The lab actively organizes or co-organizes several international conferences, internal and external research seminars, research methods workshops, and paper development workshops facilitated by renowned international journal editors. Bootcamps funded by AMU, including writing and research development workshops, are organized every year with international researchers invited by CERGAM. Specialized "career" seminars are dedicated to nurturing the professional growth of young researchers (e.g., how to prepare an HDR). Collaborative partnerships with three AMU Institutes, [INCIAM](#), [Institut Laënnec](#) and [ITEM](#), are integral for promoting interdisciplinary research collaborations and offering potential funding opportunities for research projects.

The selected candidate will have the opportunity to conduct PhD supervision or co-supervision and will benefit from an intellectually stimulating and supportive environment, fostering the development of ambitious research projects. The lab is committed to improving the conditions in which research is carried out (e.g., strengthen respect for ethical principles and professional responsibilities; ensure greater transparency in recruitment, career development and mobility; and commit to developing better and safer working conditions).

Please note that we are committed to fostering diversity and equal opportunity in our recruitment process.

Date	Signature du directeur/de la directrice de composante
17/06/2026	
Date	Signature du directeur/de la directrice de laboratoire
27/02/2026	